curbing IT costs has become a complex challenge

As your IT requirements continue to escalate, so too do the many associated, but seemingly necessary, costs. Though it’s clear the need to economize is more pressing than ever, where might you begin making cuts? Whether it’s physical resources, human resources, software, or services, every component would appear to play an indispensable role. To pursue any type of resource consolidation responsibly is to completely understand all the ramifications—both near and long-term—and to enact changes that actually foster new levels of productivity. The problem is a complex one—but nonetheless, a problem you can address right here and now.

uniquely equipped to guide you through consolidation processes

Enterprises that are serious about employing IT consolidation strategies partner with HP to help lower IT costs and improve service levels. The breadth of design, delivery, and management services we offer are unmatched. We’re also alone in our ability to deliver the broadest choice of options to customers intent on taking advantage of the flexibility benefits inherent in open platform environments. Our consolidation offerings are further embellished through partnerships with leading software partners. These are the reasons IDC rated HP the number one server and storage consolidation program in June 2002. These are the reasons you should have the utmost confidence when you consolidate with HP.

hp IT consolidation services—
do more with less

hp IT consolidation services deliver flexibility, stability, and reduced complexity

flexibility—consolidation services focus on streamlining while allowing for constant evolution of the IT environment.

stability—server consolidation increases system utilization and reduces downtime.

reduced complexity—effective consolidation reduces management demands and allows for increased integration and modularity.
hp IT consolidation services—
your route to lower costs, improved service levels, and agility

the benefits of hp IT consolidation services

HP IT consolidation services comprise design, delivery, and management services to streamline resources and deliver cost-efficiency. Services include

- **consolidation value workshop**—identifying your business and IT objectives and getting a high-level understanding of your infrastructure
- **investment justification and architectural blueprints**—utilizing quantitative and qualitative tools to address TCO and value analyses, best-practice gaps, HP readiness, among others
- **design and transition planning**—creating a plan that works for you and your business
- **implementation**—delivering our consolidation plans to your organization and enterprise

Your IT consolidation plans map to your specific situation and objectives. Part of an ongoing process, they address your entire IT environment—including people, processes, and technology. Steps commonly include

- consolidation of operations (servers)
- consolidation of information assets (storage and databases)
- streamlining of applications

These steps may ultimately enable a utility-based operational model that fosters improved responsiveness and great flexibility.

If your organization is eager to explore IT consolidation, but lacks the internal resources or expertise to perform a comprehensive assessment and execution plan, HP offers the ideal solution set. Our consolidation expertise allows your enterprise to better align IT with business initiatives and achieve the adaptive infrastructure you require to remain agile going forward.

To learn more about HP’s comprehensive service offerings, visit [www.hp.com/hps](http://www.hp.com/hps).

All brand names are the property of their respective owners. The information in this document is subject to change without notice. HP is committed to designing products and services that are accessible to everyone, including people with disabilities. To learn more about the general accessibility features of HP products, please visit [www.hp.com/accessibility](http://www.hp.com/accessibility).

© Copyright Hewlett-Packard Company 2002. All Rights Reserved. Reproduction, adaptation, or translation without prior written permission is prohibited, except as allowed under the copyright laws. Printed in USA. M5902 P/N 5981-3517EN